

Message Text

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PAGE 01 DAMASC 03003 180923Z

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ACTION NEA-06

INFO OCT-01 SS-14 ISO-00 EB-03 INR-07 RSC-01 L-01 /033 W

----- 097172

R 180844Z DEC 74

FM AMEMBASSY DAMASCUS

TO USDOC WASHDC

INFO SECSTATE WASHDC 2202

UNCLAS DAMASCUS 3003

LIMDIS

COMMERCE FOR D.S. GILPATRIC, DIRECTOR, BUSINESS COMMUNICATIONS
SECTION, BIC, FROM ECON/CML OFF R.M. WRIGHT

STATE FOR NEA/ARN

E.O. 11652: N/A

TAGS: BDIS, SY

SUBJ: TRADE COMPLAINT: DIRECT EXPORT LTD./NERSES DIMIDJIAN

1. YOUR EXCELLENT ASSISTANCE ON ROGER SADAWI VS. SUNAIR TRADE
COMPLAINT (USDOC TC FORM, 4/17/74) LEADS ME TO REQUEST YOUR
ADVICE ON SUBJECT CASE WHICH COVERED IN DAMASCUS 2697, 2946
AND USDOC 18327. AS WE DO NOT HAVE ECONOMIC/COMMERICAL FAM
INSTRUCTIONS HERE YET, MY MAIN QUESTION IS WHAT IS NEXT STEP
FOR NERSES DIMIDJIAN?

2. DIMIDJIAN IS RELIABLE, SMALL BUSINESSMAN AND THIS IS HIS
FIRST ORDER FROM AMERICAN FIRM. DIRECT EXPORT LTD.'S CASHING
OF L/C OF \$17,411 AND THEN SHIPPING TOTALLY DIFFERENT ORDER
PUTS DIMIDJIAN IN EXTREMELY DIFFICULT POSITION AND ALMOST
BANKRUPTCY AS SYRIAN CUSTOMS WON'T ALLOW HIM TO COLLECT GOODS
WHICH ARE NOT THOSE DESCRIBED ON HIS SHIPPING DOCUMENTS
AND INVOICE. WE WILL SEE WHAT WE CAN DO WITH SYRIAN AUTHORITIES
ON THIS ASPECT TO TRY AND REDUCE DIMIDJIAN'S TOTAL LOSS.

3. DIMIDJIAN HAS FULL DOCUMENTATION INCLUDING L/C OF
CREDIT LIBANAIS TO IRVING TRUST CO., NEW YORK, SAF JOSE
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CHAMBER OF COMMERCE CERTIFICATE OF ORIGIN, 1/29/74, SIGNED

BY L.S. WEBER, WORLD TRADE DEPT., AND B/L OF ITALPACIFIC
LINE, ISSUED BY TRANSMARINE NAVIGATION CORP., AS AGENT,
SAN FRANCISCO, 1/31/74. SUCH DOCUMENTATION NO DOUBT USED
BY DIRECT EXPORT LTD. TO CASH L/C. BUT WHO REALLY CHECKS TO
SEE IF SELLER HAS MET TERMS OF SALE AND THUS IS AUTHORIZED
TO CASH L/C?

4. USDOC 18327 REPORTS NO TRACE OF DIRECT EXPORT LTD.
SUBJECTS. DOES THIS MEAN DIMIDJIAN HAS NO FURTHER RECOURSE?
OR SHOULD I POUCH TO YOU FULL DOCUMENTATION TO SEE IF
DIMIDJIAN MIGHT HAVE LEGAL RECOURSE TO ANOTHER PARTY?

5. APPRECIATE YOUR ADVICE AND ASSISTANCE.
MCCORMICK

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